



MEMORANDUM OF COOPERATION BETWEEN JAPAN AND BRAZIL IN THE INFRASTRUCTURE SECTOR

TECHNICAL SUBGROUPS – FIRST MEETING

Brasilia, 20th and 21st of June of 2018
Ministry of Planning, Development and Management, Block K

AGENDA

DAY 1

9h00-9h30: Registration and Welcome Coffee (underground auditorium)

9h30-10h10: Opening Session (ground auditorium)

Opening Remarks (Brazilian side):

- Mr. Gleisson Cardoso Rubin, Executive Secretary, Ministry of Planning, Development and Management; **(10’)**
- Mr. Santiago Mourão, Undersecretary-General for International Cooperation, Trade Promotion and Cultural Themes; **(10’)**
- Mr. Eduardo Saboia, Ambassador Head of the Office of the Ministry of Foreign Affairs;
- Mr. Silvani Alves Pereira, Executive Secretary, Ministry of Cities

Opening Remarks (Japanese side):

- Mr. Akira Yamada, Ambassador; **(10’)**
- Mr. Shinji Minami, Director of South America Division, Ministry of Foreign Affairs. **(10’)**

10h15-12h00: Plenary Session: Follow up on the 1st meeting (underground auditorium)

Follow up on the 1st meeting (D-DPR/SEAIN)

- Mr. Jorge Arbache, Secretary of International Affairs; **(15’)**
- Mr. Orlando Ribeiro, Ambassador Director of the Department of Trade Promotion and Investment;
- Mr. Eduardo Saboia, Ambassador Head of the Office of the Ministry of Foreign Affairs; **(15’)**

Explanation of “AGIR”

- Mr. Akira Yamada, Ambassador;
- Mr. Toshifumi Murata, President of Institutional Relations Committee of Japanese Chamber in Brazil (Executive Officer of Sojitz Corporation); **(30’)**

Governance (SPPI)

- Mr. Adalberto Vasconcelos, Special Secretary of the Special Secretariat of PPI. **(15’)**

Open Debates **(30’)**

12h00-13h55: *PETIT COMITÉ* LUNCH OFFERED BY AMBASSADOR SANTIAGO MOURÃO, UNDERSECRETARY GENERAL FOR INTERNATIONAL COOPERATION, TRADE PROMOTION AND CULTURAL THEMES.



14h00-15h30: Session 1 – SANITATION SECTOR (9th floor, Noble Hall)

Moderator: Brazilian Side

- The sanitation sector in Brazil (**presentation 1 - Brazil**) **Mr. Manoel Renato, Director/SDI/MP (20')** and **Mr. Sérgio Cotrin, Manager, Ministry of Cities. (20')**
 - Current situation of the sanitation sector in Brazil
 - Regulatory framework and institutional guidelines
 - Public and private arrangements for the management and operation of the sector
 - Investment modalities in the sector
 - Investment opportunities (project presentation)
- The Sanitation Sector in Japan (**presentation 2 - Japan**) **Mr. Yoshiharu Imajima, Deputy Director, International Affairs Office, Japan Sewage Works Agency. (20')**
 - Interests of Brazil in relation to the sector in Japan:
 - Evolution of the sanitation sector in Japan - problems and solutions adopted
 - Regulatory framework and institutional guidelines
 - Public and private arrangements for the management and operation of sanitation systems
 - Investment modalities in the sector
 - Areas of interest for investments in Brazil
- Open Debates and Summary (discussed points and points to discuss in the future). **(30')**

15h30-15h45: Coffee break (coffee and water)

15h45-17h00: Session 2 – ENERGY (9th floor, Noble Hall)

Moderator: Brazilian Side

- The energy sector in Brazil (**presentation 1 - Brazil**) **(30')**
 - Current situation of the energy sector in Brazil - **Amílcar Guerreiro – Director, Electric Energy Studies, EPE (Energy Research Enterprise);**
 - Opportunities for investments in clean energy - solar and wind (projects presentation) **Amílcar Guerreiro- Director, Electric Energy Studies, EPE (Energy Research Enterprise);**
 - Opportunities for investments in oil refining – **Claudio Ishihara – Director, Department for Oil-Derived Fuel, Oil, Natural Gas and Biofuel, Ministry of Mining and Energy (MME);**
 - Support for foreign investors – **Juliana Vasconcelos and Livia Carbonell, Investments Unity, APEX-Brasil;**
- The Energy Sector in Japan (**presentation 2 – Japan**) **Mr. Keiichi Iwase, Counselor, METI (20')**
 - Evolution of the petroleum refining and renewable energy sector in Japan
- Open Debates and Summary (discussed points and points to discuss in the future). **(25')**

17h00-17h15: Coffee Break



17h15-18h45: Session 3 – TRANSPORT SYSTEM AND URBAN MOBILITY (9th floor, Noble Hall)

Moderator: Brazilian Side

- The Railway System and urban mobility in Brazil: **(presentation 1 - Brazil) Mr. Inácio Bento de Moraes Júnior, National Secretariat of Urban Mobility, Ministry of Cities (20’), Mr. Thiago Camelo, Substitute Project Manager, Ministry of Transport and Mr. Mario Dirani, Technical Advisor, Special Secretariat of PPI. (20’)**
- Current situation of the urban mobility sector in Brazil
- Regulatory framework and institutional guidelines
- Public and private arrangements for the management and operation
- Investment opportunities in railway passenger transport (project presentation)
- The Railway System experience and urban mobility in Japan **(presentation 2 - Japan) Mr. Tatsuo Harada, Counsellor for Overseas Transport Projects Policy Bureau, MLIT. (20’)**
 - Interests of Brazil in relation to the sector in Japan:
 - Evolution of the urban mobility sector in Japan - problems and solutions adopted
 - Regulatory framework and institutional guidelines
 - Public and private arrangements for the management and operation of urban transport systems
 - Investment modalities in the sector
 - Areas of interest for investments in Brazil
- Open Debates and Summary (discussed points and points to discuss in the future). **(30’)**

DAY 2

09h00-10h15: Session 4 – INFORMATION AND COMMUNICATION TECHNOLOGY (9th floor, Noble Hall)

Moderator: Brazilian Side

- Technological entrepreneurship **(presentation 1 - Brazil) (Mr. José Henrique Dieguez, General Coordinator of Platforms and Software MCTIC). (20’)**
- Japan’s ICT policy and IoT Security **(Presentation 2 – Japan) Mr. Hiroyuki Sakurai, Deputy Director, International Economic Affairs Division, MIC. (20’)**
 - AVC Support Network in Brazil
Mr. Fabio Angel, LATAM General Manager, Allm S.A.
 - Overview of Feasibility Study on Anti-theft Vehicle Tracking System Utilizing High-quality Digital Terrestrial Broadcasting
Mr. Antonio Carlos Valente, everis Brasil Chairman
- Open Debates and Summary (discussed points and points to discuss in the future). **(35’)**

10h15-10h30: Coffee Break



10h30-11h45: Session 5 – FINANCING GUARANTEES AND FUNDING FOR INFRASTRUCTURE PROJECTS IN BRAZIL (9th floor, Noble Hall)

Moderator: Brazilian Side

- Presentation Regarding financing guarantees and funding for infrastructure projects in Brazil **(Presentation 1 - Brazil) (20')** **Mr. Leonardo Ribeiro Nitta, Director, Infrastructure Division, Banco do Brasil/ Mr. Ian Guerriero, Director, Superintendent of Energy Area, BNDES/ Mr. Vitor Sawczuk, Operation Director, ABGF**
- JBIC and its financing for infrastructure projects **(Presentation 2 – Japan) Mr. Tomoo Kushibiki, Chief Representative in Rio de Janeiro Office, JBIC. (20')**
- Open Debates and Summary (discussed points and points to discuss in the future. **(35')**